

CAPABILITY STATEMENT

www.thenextstep.agency

The Next Step Agency is a reliable business partner offering clients premier consulting services since 2015. Our services include technology development, system implementation, project management, staffing, assessments, training, coaching and digital design/marketing.



The Next Step Agency

CORE COMPETENCIES

PEOPLE

- Talent Selection & Staffing
- Leadership Coaching
- Wellness Programs
- Behavioral Assessments/DISC
- Performance Management
- eNPS Feedback Programs
- Employee Development
- Organizational Design
- Diversity & Inclusion
- Succession Planning
- Employee Engagement

PROCESS

- Program & Project Management
- Strategy, Planning and Capacity Evaluation
- Agile & Scrum Initiatives
- ITSM/Process Improvement
- Policy & Procedure Development
- System/Program Implementations
- Budget Analysis
- Change Management

TECHNOLOGY

- Software/Website Development
- SEO
- Social Media & Marketing
- Analytics & Dashboards
- Cybersecurity
- HRIS Evaluation/implementation
- Mobile development
- Technology evaluation
- Audit
- Compliance
- Physical Hardware Sales

ADVANTAGES

HONESTY

INTEGRITY

INNOVATION

COLLABORATION

With more than 15 years combined experience, our company has provided solid, professional consulting services for several public and private industries. We offer our clients innovative solutions to complex people, process and technology challenges. Our mission is simple; help our clients achieve success, through professional and expert support.

PAST & PRESENT PERFORMANCE



Maricopa County

Year of Award: 2019

of Contracts: 1 Contracting Action

Top Office: Maricopa County Assessor's Office



Maricopa County

Year of Award: 2019

of Contracts: 1 Contracting Action

Top Office: Maricopa County Office of Procurement



University of Nevada Las Vegas

Year of Award: 2020

of Contracts: 1 Contracting Action

Top Office: Department of Organizational Development



Maricopa County

Year of Award: 2020

of Contracts: 1 Contracting Action

Top Office: Maricopa County Assessor's Office



COMPANY DATA

CAGE CODE: 8KXY5
DUNS #: 012483077

COMPANY IDENTIFIERS

CERTIFIED + INSURED

- SBE
- MBE
- MOSB
- COI Available

COMPANY SNAPSHOT

Client POC: Eric H. Walker, CEO

Phone: 480-840-7171

Email: eric@thenextstep.agency

Mailing Address: PO Box 18231
Fountain Hills
Arizona, 85269

Work Area: Nationwide

NAICS & PSC CODES

541611 – Administrative Management and General Management Consulting Services

541618 – Other Management Consulting Services

541612 – Human Resources Consulting Services

541511 – Custom Computer Programming Services

541613 – Marketing Consulting Services

541512 – Computer Systems Design Services

611430 – Professional and Management Development Training

541618 – Other Management Consulting Services

541690 – Other Scientific and Technical Consulting Services

R431 – Support, Professional: Human Resources

R799 – Support, Management: Other

D399 – IT and Telecom, Other IT and Telecommunications

R426 – Support, Professional: Communications

U099 – Education/Training: Other

D305 – IT and Telecom, Cloud Computing

R420 – Support, Professional: Certifications

R408 – Support, Professional: Program Management